

# Charles Dunn Company

office • retail • multifamily • industrial • medical

## Stable Foundation

Since 1921, Charles Dunn Company has built an unparalleled track record for delivering superior commercial real estate solutions and creating value for our clients. Today, we stand as one of the largest full-service regional real estate firms in the Western United States and remain a leading innovator and acknowledged expert in our field.



## Service Excellence

As a privately held company with a deep-rooted culture of entrepreneurialism, we offer comprehensive commercial real estate solutions through core business lines which support our brokerage and management services:

- Landlord Representation
- Tenant Representation
- Investment Sales
- Property Management
- Asset Management
- Construction Management
- Special Assets Services
- Receivership Services
- Capital Markets
- Tax Appeal & Advisory Consulting

## Dominant Local Presence and National Reach

Headquartered in Los Angeles with offices throughout California and Arizona, Charles Dunn Company's unmatched market knowledge and history results in an established presence and understanding of the region's real estate trends and opportunities. Charles Dunn Company's strategic partnership with the CORE Network expands our footprint to 49 markets around the U.S. Our reach extends far beyond its physical locations, as our experienced professionals leverage their market

knowledge, relationships and expertise to achieve and exceed client expectations. We also manage nearly 21 million square feet of property and are consistently ranked in the Top 3 Largest Property Management Firms by the Los Angeles Business Journal and the San Fernando Business Journal.

## Niche Market Leaders

We are frontrunners in the growing middle market and distressed assets business. Additionally, Charles Dunn Company operates one of the largest inbound Asian investor and management practices in the Western U.S.

## Client Focused

We are committed to understanding the needs of our clients and working with them to develop and implement a strategic plan for each property. As such, we think as owners do and offer our clients the entrepreneurial creativity of a local firm, yet also provide the accountability of the strongest international companies.



## Recognized Expertise

The Charles Dunn Company team is comprised of highly qualified and seasoned experts specializing in office, retail, multifamily, industrial, medical, land and investment real estate. Professionals from each of these functional areas work together to ensure maximum creativity and discipline are applied to our recommendations and actions at every turn. These professionals speak more than 15 languages throughout our 9 regional offices to better serve our clients.

# THE EVOLUTION OF SUCCESS

Charles Dunn

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