

# THE CHARLES DUNN DIFFERENCE

Charles Dunn Company is one of the largest third-party property management firms by the Los Angeles and San Fernando Valley Business Journals. Since 1921, we have built a reputation for being the leading real estate services provider by serving our clients coast-to-coast and employing a talented team of real estate specialists committed to operational excellence.

Our firm offers the best of both worlds: entrepreneurial creativity and flexibility of the best mid-sized firms combined with capabilities and stability of multinational commercial real estate companies.

While our experience and expertise are clear differentiators, we know our clients need more than a resume; they need a relationship and a partner who understands. A large part of our longevity and growth has been our ability to demonstrate this commitment to our clients.

# PROPERTY TYPES MANAGED



Office



Industrial



Retail



Multifamily



Medical



Mixed Use

### We serve our clients throughout California.

Los Angeles County

Ventura County

- Riverside County
- San Bernardino County
- San Francisco County
- Santa Clara County
- San Diego County
- Orange County



With nearly 18 million square feet under management, Charles Dunn Company offers full-service property management and related services for office, medical, retail, industrial and mixed use properties throughout California.



#### **Property** Management

Our management team develops and implements superior strategic plans for each property which maximize real estate value by increasing income and occupancy while reducing expenses, risk and capitalization rates.



#### **Asset Management**

Our asset management team provides actionable, high-level investment strategies for all typesof commercial realestate. With a deep understanding of both real estate and capital markets, our team delivers effective oversight of day-to-day asset operations.



## Services

We have earned a reputation for timely, accurate and transparent accounting services. Right from the start, we work with each of our clients to design policies, procedures and a reporting format tailored to their needs and allowing informed decision making.



#### **Pre-Acquisition Due Diligence**

Making an informed investment decision requires a comprehensive understanding of all aspects of a property. Our experts provide the ability to examine the full potential of the asset. Once a client's investment goals are identified, we work closely with them to ensure they are met.



#### Construction Management

Charles Dunn's Project Management Team has the resources and experience to ensure that each project is completed on time, on budget and meets the highest standards of quality. Our team manages any tenant improvement, capital improvement or renovation from the initial evaluation through project completion.



#### Receivership Services

Our receivership support team is capable of handling cases of all types, sizes and complexities. Our team is adept at asset seizure, forensic accounting, valuation, brokerage, property management and business operations.



#### Tax Appeal Consulting

The assessed value of real estate typically rises annually. Property owners will need professional help to navigate through red tape. Our team reviews the valuation of each asset and determines the probability of reduction. Our fee is payable only in the event we are successful in appeals.



#### Commercial Renewal Leasing

Implementing a solid tenant retention strategy is important for property ownership as replacing a tenant is costly. Our knowledge of clients' properties and the relationships we have nurtured with tenants will secure successful renewals or expansions at the highest rates that market will support.



#### FOR MORE INFORMATION CONTACT

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